Indicator Variables (or, dummy variables; these typically code for group membership)

We begin with a distinction between quantitative and qualitative variables:

Quantitative – the numbers are assumed to represent magnitudes of some quantity

Qualitative – the numbers are assumed to be labels, i.e., the categorical or nominal level of measurement

The question: how can we incorporate categorical variables into multiple regression

Suppose I have a categorical variable X that I would like to use in explaining some quantitative variable Y:

 $Y_i = \beta_0 + \beta_1 X_i + \epsilon_i$ , where  $X_i = 1$  when *i* is from class 1; and  $X_i = 0$  when *i* is from class 2

 $\boldsymbol{X}$  is the dummy variable indicating group (class) membership

Thus, if  $X_i = 1$ , then  $Y_i = \beta_0 + \beta_1 + \epsilon_i$ ;

if  $X_i = 0$ , then  $Y_i = \beta_0 + \epsilon_i$ 

We can carry out the least-squares fit and get  $b_0$  and  $b_1$ 

Now, what do you think these estimates turn out to be?

 $b_0$  is the mean of the Y's (i.e.,  $\overline{Y}_2$ ) when X = 0)

 $b_0 + b_1$  is the mean of the Y's (i.e.,  $\overline{Y}_1$ ) when X = 1)

So,  $b_0 = \overline{Y}_2$  and  $b_1 = \overline{Y}_1 - \overline{Y}_2$ 

Now,  $E(b_1) = E(\overline{Y}_1 - \overline{Y}_2) = \mu_1 - \mu_2 = \beta_1$ , where  $\mu_1$  and  $\mu_2$  are the means in groups 1 and 2, respectively

Thus, a test of  $H_o$ :  $\beta_1 = 0$  is the same as as a test of  $H_o$ :  $\mu_1 = \mu_2$ 

Do we have a procedure?

Remember the *t*-test for two independent samples:

$$\frac{\bar{Y}_1 - \bar{Y}_2}{\sqrt{\hat{\sigma}^2(\frac{n_1 + n_2}{n_1 n_2})}} \sim t_{n_1 + n_2 - 2}$$

where  $\hat{\sigma}^2$  is the pooled error for two groups.

The test ratio for  $H_o: \beta_1 = 0$  has the form

$$\frac{b_1}{\sqrt{s^2(b_1)}} \sim t_{n-2}$$

where  $n = n_1 + n_2$  and

$$s^{2}(b_{1}) = \frac{MSE}{\sum(X_{i} - \bar{X})^{2}} = MSE(\frac{n_{1} + n_{2}}{n_{1}n_{2}})$$

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Now, suppose I have 3 groups:

Let  $X_{i1} = 1$  if *i* is in group 1; let  $X_{i2} = 1$  if *i* is in group 2

Then for the model  $Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \epsilon_i$ , we have the following chart:

Thus,  $b_0 = \bar{Y}_3$ ;  $b_1 = \bar{Y}_1 - \bar{Y}_3$ ;  $b_2 = \bar{Y}_2 - \bar{Y}_3$ 

and

$$\beta_0 = \mu_3; \ \beta_1 = \mu_1 - \mu_3; \ \beta_2 = \mu_2 - \mu_3$$

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So,  $H_o$ :  $\beta_1 = 0, \beta_2 = 0$  can be tested in the usual way with

 $\frac{MSR}{MSE} \sim F_{2,n-3}$ ; here p-1 = 2 and is the number of groups minus one; n-p = n-3 and is n minus the number of groups.

This is the same as a one-way analysis-of-variance with 3 groups since  $H_o$ :  $\beta_1 = 0, \beta_2 = 0$  implies

$$H_o: \mu_1 - \mu_2 = 0, \mu_2 - \mu_3 = 0$$
, and in turn,

 $H_o: \mu_1 = \mu_2 = \mu_3$ 

This can be extended to any number of groups.

Suppose I have two factors (factor 1 and factor 2); factor 1 has two levels of a and b (e.g., male and female); factor 2 has two levels of c and d (two difficulties of a test)

let  $X_{i1} = 1$  if *i* is in the a level on factor 1 and 0 otherwise;

let  $X_{i2} = 1$  if *i* is in the c level on factor 2 and 0 otherwise;

thus,  $X_{i1}X_{i2} (\equiv X_{i3}) = 1$  is *i* is in the a level on factor 1 and the c level on factor 2

Consider the model:

 $Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}X_{i3} + \epsilon_{i}$ 

The following table gives  $E(Y_i)$  under various combinations of the two factors:

Factor 1	Factor 2	$E(Y_i)$
а	С	$\beta_0 + \beta_1 + \beta_2 + \beta_3$
а	d	$\beta_0 + \beta_1$
b	С	$\beta_0 + \beta_2$
b	d	$eta_{0}$

 $H_o: \beta_1 = 0$  is the main effect test for Factor 1

 $H_o: \beta_2 = 0$  is the main effect test for Factor 2

 $H_o: \beta_3 = 0$  is the test for interaction between Factors 1 and 2

This can all be extended to more than two levels on each factor, and to more than 2 factors – also, a quantitative variable could be incorporated as well

If the cell sizes are equal, the independent dummy variables are uncorrelated and the design is said to be "orthogonal"

Now, suppose I have one quantitative independent variable,  $X_1$ , and a dummy variable  $X_2$ , where  $X_{i2} = 1$  if i is in class 1 and equal to 0 if in class 2

Model: 
$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \epsilon_i$$

So, for group 1:  $Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 + \epsilon_i =$ 

$$Y_i = (\beta_0 + \beta_2) + \beta_1 X_{i1} + \epsilon_i$$

for group 2:  $Y_i = \beta_0 + \beta_1 X_{i1} + \epsilon_i$ 

Assuming the slopes within groups are the same, a test of  $H_o$ :  $\beta_2 = 0$  is an attempt to test whether the intercepts are also the same. Or, is there a group difference if I include variable  $X_1$ 

The is called "analysis-of-covariance"; it can extended to more than two groups by testing the regression coefficients that are on the dummy variables as a group.

What if the slopes within groups are not the same:

 $Y_i = \beta_0 + \beta_1 (X_{i1} X_{i2}) + \beta_2 X_{i1} + \beta_3 X_{i2} + \epsilon_i$ 

For group 1:

 $Y_i = (\beta_0 + \beta_3) + (\beta_1 + \beta_2)X_{i1} + \epsilon_i$ 

For group 2:

 $Y_i = \beta_0 + \beta_2 X_{i1} + \epsilon_i$ 

Thus, to test the hypothesis of "same slopes", test  $H_o$ :  $\beta_1 = 0$ 

To test the hypothesis of "same intercepts", test  $H_o$ :  $\beta_3 = 0$ 

to test the hypothesis of "same regressions", test  $H_o$ :  $\beta_1 = 0, \beta_3 = 0$ 

What to do when the dependent variable is binary –

First, the usual assumptions "go to hell": Y can't be normal but must be, say, Bernoulli; also, the variance of Y will depend on X

We could approach this with Logistic Regression or through the use of weighted least-squares;

there is another way to view this that we will follow — through the use of Fisher's Linear Discriminant analysis

This is developed in great detail in any Multivariate Analysis course; it is also the cornerstone of some statistical approaches to "Big Data"

We begin by assuming that Y is binary and defines two groups: Y is 0 if the observation is in Group I; Y is 1 if the observations is in Group II Suppose I get  $\hat{Y} = b_0 + b_1 X_{i1} + \dots + b_{p-1} X_{i(p-1)}$ 

If I put in the means on the independent variables for group I and II, I get  $\hat{Y}_I$  and  $\hat{Y}_{II}$  (assume without loss of generality that  $\hat{Y}_I \leq \hat{Y}_{II}$ , or we could interchange the group designations)

I will view the independent variables as random; I'm interested in classifying a new observation into I or II as follows:

Obtain  $\hat{Y}_{new}$  and classify into II if  $\hat{Y}_{new}$  is greater than C (yet to be found) and into I if  $\hat{Y}_{new}$  is less than or equal to C If the a priori probabilities of group membership are equal, then  $C = (\hat{Y}_I + \hat{Y}_{II})/2$  gives the minimum for the probability of misclassification

This assumes multivariate normality and the population.

To evaluate the actual rule, we can look at the misclassification table:

			Group Membership
		Ι	II
Decision	Ι	а	b
	II	С	d

where n = a + b + c + d

 $\frac{a+d}{n}$  is the percentage of correct classifications

We can also get a similar table using a sample reuse method since  $\frac{a+d}{n}$  is inflated (i.e., we need cross-validation)

This is called Fisher's Linear Discriminant Function

It has the property of maximizing the  $t^2$  value over all linear combinations of the independent variables